

National Association of Residential Property Managers

#### **SOUTHEAST FLORIDA CHAPTER**

The National Association of Residential Property Managers (NARPM) is an association of real estate professionals who know first-hand the unique problems and challenges of managing single-family and small residential properties.

## 2017 AFFILIATE & SPONSORSHIP OPPORTUNITIES

We are excited to extend and invitation to our industry partners to join the Southeast Florida NARPM® Chapter Network as an Affiliate and/or a Sponsor

During January 2015, the SEFLA Chapter began it's journey as a "Chapter in Formation". In October 2015, with our determination and passion for the industry coupled with the dedication and commitment of our members and businesses within the industry, we accomplished our first goal of becoming an Official Chapter. We are motivated and determined to expand upon achievements. Tremendous goals have been set for 2017, which encompass expanding our network of both professional members and affili-ate members.

Through our partnership, your company will have opportunities to promote and network amongst some of South Florida's elite Property Management professionals. This group of high profile professionals is the first line of facilitators for millions of dollars of residential real estate in Southeast Florida. The presentation of your services and products to our members, is both an exclusive opportunity and unique investment approach to cultivate your business.

\*\*\*\*Packages & details enclosed. Please register by March 31, 2017 to ensure the most optimum exposure. 2017 will have several opportunities for exposure. \*\*\*\*

## Join our network! Be our Partner!

Here are just a few reasons why:

Success | Education | Information Sharing | Networking | Ideas Friendships | Strategic Relationships | Results | Growth



## National Association of Residential Property Managers

#### **2017 AFFILIATE & SPONSORSHIP OPPORTUNITIES**

|  | ELITE<br>AFFILIATE<br>SPONSORSHIP<br>\$895.00 | PREMIUM<br>AFFILIATE<br>SPONSORSHIP<br>\$600.00 | CLASSIC<br>AFFILIATE<br>SPONSORSHIP<br>\$350.00 | DELUXE<br>SPONSORSHIP<br>\$500.00 | STANDARD<br>SPONSORSHIP<br>\$250.00 | NATIONAL<br>AFFILIATE<br>MEMBERSHIP<br>*\$295.00 | LOCAL<br>AFFILIATE<br>MEMBERSHIP<br>\$100.00 |
|--|---|---|---|-----------------------------------|-------------------------------------|--|--|
| NARPM® Affiliate Membership benefits<br>with National Chapter (see Affiliate<br>Membership Info Page for full details) | YES   |   |   |                                   |                                     | YES  |  |
| NARPM <sup>®</sup> Affiliate Membership with Local<br>Chapter  | YES   | YES   | YES   |                                   |                                     |  | YES  |
| May serve as a Committee<br>MemberSEFLA Chapter of NARPM®<br>Board   | YES   | YES   | YES   |                                   |                                     |  | YES  |
| Recognition on Facebook  | YES   | YES   | YES   | YES                               | YES                                 |  |  |
| Mention of sponsorship at the opening of each meeting  | YES   | YES   | YES   | YES                               | YES                                 |  |  |
| **Recognition of Company in quarterly e-<br>mails to Chapter Members, incl.<br>Logo/info/digital flyer                 | YES   | YES   | YES   | YES                               | YES                                 |  |  |
| Choice of Month to speak at member meeting for 10 minutes to members & distribute materials                            | YES   | YES   | YES   | YES                               | YES                                 |  |  |
| May attend all events at the same rate as<br>Chapter Members   | YES   | YES   | YES   | YES                               | YES                                 | YES  | YES  |
| May provide one Trade Specialty "Tip-of-<br>the-month" for our Facebook page   | YES   | YES   | YES   | YES                               | YES                                 |  |  |
| Special recognition at any of our evening socials  | YES   | YES   | YES   | YES                               | YES                                 |  |  |
| ***May have booth at SEFLA Chapter's education/trade show events   | YES   | YES   | YES   | YES                               | YES                                 | YES  | YES  |
| May serve as a the Speaker for 1 monthly member meeting  | YES   | YES   |   | YES                               |                                     |  |  |
| May provide one "Sponsor Spotlight" article for our Facebook page  | YES   | YES   |   | YES                               |                                     |  |  |
| Company Logo included on "Sponsors<br>Banner", (displayed at each of our events)                                       | YES   | YES   |   | YES                               |                                     |  |  |

<sup>\*</sup>A full year of Affiliate membership dues is \$295, less a \$50 new member discount 
\*\*your company must provide digital flyer to us 
\*\*\*Separate booth fee applies.



### **Affiliate Membership**

(This is a National Membership Affiliation)

Vendors that provide products and services to the property management industry have the opportunity to join NARPM® as an Affiliate Member. Many companies that provide products and services to property managers only do business in a local geographic area.

#### Reach a Qualified Audience

- As a NARPM® Affiliate, you will be exposed to a growing professional association of real estate and property management professionals that manage hundreds of thousands of single family homes and small apartment complexes nationwide well over \$20 billion worth of real estate.
- The average NARPM® member has 17 years experience in the real estate industry and more than 13 years experience in property management; therefore, you will be connecting with the industry's leaders.
- The average member has belonged to the Association over five years and attends an average of two-and-a-half national events, where they can view Affiliate Member products.
- Over seventy-six percent of the NARPM® members own a partial or full interest in their company; therefore, they are property managers who can make decisions on what products and services to use.
- Our member database is available for purchase. Visit www.narpm.org to download and complete the Database Order Form.

#### Reap the Benefits

A subscription to our news magazine, the *Residential Resource*, is included with your membership dues. You will start receiving the magazine as soon as your completed application is processed.

#### **Advertising Opportunities**

Exhibit at NARPM® Trade Shows, advertise directly to your optimum target market and become a resource to the entire Professional membership for products and services. Visit www.narpm.org for more advertising opportunities.

#### **Membership Cost**

Annual Affiliate membership dues are \$295 less a \$50 new member discount, making the effective dues amount \$245—which works out to be less than \$20.42 a month. If there's a better return on your investment, we don't know about it!

#### How to Join

Fill out the attached "Affiliate Membership Application" and e-mail it to the Southeast Florida Chapter 2017 President, Eddie Miller at: eddie@pristinepm.com

The amount of your full year membership dues must be paid initially. The fee will be prorated in the second year of membership to reflect the partial first year and be due on January 1st. And now is a great time to join!



#### **2017 AFFILIATE / SPONSORSHIP** APPLICATION & PACKAGE SELECTION AGREEMENT

| ADDITION & | DACKAGE | SELECTION | AGREEMENT |
|------------|---------|-----------|-----------|

| Company Name:   | Business Type/Product/Service:                          |  |  |  |  |
|---|---|--|--|--|--|
| Contact Name:   |   |  |  |  |  |
| Mailing Address:  | City/ST/Zip   |  |  |  |  |
| Company Phone: Ext: Fax:  | Cell Phone:   |  |  |  |  |
| E-mail:   | Website:  |  |  |  |  |
|   |   |  |  |  |  |
| <b>2017 AFFILIATE / SPONSORSHIP OPTIONS:</b> A full year of Affiliate / Sponsorship dues is based upon the above selection  |   |  |  |  |  |
| ☐ ELITE AFFILIATE SPONSORSHIP—\$895.00  | □ STANDARD SPONSORSHIP—\$250.00                         |  |  |  |  |
| (*\$295.00 Payable to National Chapter of NARPM® / \$600.00Payable to SEFLA Chapter of NARPM® )   | (\$250.00 Payable to SEFLA Chapter of NARPM®)           |  |  |  |  |
| □ PREMIUM AFFILIATE SPONSORSHIP—\$600.00  | □ NATIONAL AFFILIATE MEMBERSHIP—*\$295.00               |  |  |  |  |
| (\$600.00 Payable to SEFLA Chapter of NARPM®)   | (*\$295.00 Payable to National Chapter of NARPM®)       |  |  |  |  |
| ☐ CLASSIC AFFILIATE SPONSORSHIP—\$350.00  | ☐ LOCAL AFFILIATE SPONSORSHIP—\$100.00                  |  |  |  |  |
| (\$350.00 Payable to SEFLA Chapter of NARPM®)   | (\$100.00 Payable to SEFLA Chapter of NARPM®)           |  |  |  |  |
| □ <b>DELUXE SPONSORSHIP</b> — <b>\$500.00</b> (\$500.00 Payable to SEFLA Chapter of NARPM®)   |   |  |  |  |  |
| Signature of Applicant:   |   |  |  |  |  |
| I understand that Sponsorship in the Southeast Florida Chapter of the National Association of Residential Property Managers® is in a non-voting capacity. I understand that my application must be accepted and approved by the Southeast Florida Chapter of NARPM® Board of Directors and I agree to abide by their decision. I affirm that the information contained herein is true and accurate. Acceptance as a Southeast Florida Chapter of NARPM® Affiliate Member is based on the same guidelines as for a regular member, except that Affiliate Members need not be real estate licensees. Although this is a non-voting membership of the association, they can serve in advisory positions to the Board of Directors, to Chairpersons of Committees and can serve as Committee Members. |   |  |  |  |  |
| PAYMENT INSTRUCTIONS:   |   |  |  |  |  |
| For payments due to the Southeast Flori   | da Chapter of NARPM®                                    |  |  |  |  |
| Please provide the e-mail address to which the PayPal Inv   | voice should be directed for our online payment option. |  |  |  |  |
| E-Mail Address:   |   |  |  |  |  |
| If you would like to pay by check, please e-mail eddie  | @pristinepm.com or call 305-807-4045                    |  |  |  |  |
|   |   |  |  |  |  |

## For Payments due to the National Chapter of NARPM®

Please refer to the enclosed "Affiliate Member Application", as you will need to complete this application as well. Please follow the payment method instructions, which are separate from those included in this "LOCAL" application.

# AFFILIATE MEMBERSHIP APPLICATION Fax to 866-466-2776 or Send to NARPM®, 638 Independence Parkway, Suite 100, Chesapeake, VA 23320.

| Contact Name:  |  |              | Title:  |  |                      |  |
|--|--|--------------|---|--|----------------------|--|
| Company Name:  |  |              |   |  |                      |  |
| Mailing Address:   |  |              |   |  |                      |  |
| City/ST/Zip:   |  |              |   |  |                      |  |
| Company Phone:   |  | ex           | xt: Fax:  |  |                      |  |
| E-mail:  |  |              | _ Website:  |  |                      |  |
| Describe your product/service:   |  |              |   |  |                      |  |
| Which category <u>best</u> describes your company?   |  | ☐ Ma         | siness Products & Services<br>intenance<br>gal Services     | <ul><li>☐ Internet Tools &amp; Marketing</li><li>☐ Software</li><li>☐ Tenant Screening</li></ul> |                      |  |
| How did you hear about NARPM®?   | ☐ IREM® Ad                             | ideshow      | •   | ☐ Website<br>☐ Article   | ☐ Facebook<br>☐ Mail |  |
| Referred by:   |  |              |   |  |                      |  |
| Includes a company listing, link to yo in every issue of the award-winning at two consecutive years.  A full year of Affiliate membership deprorated in the second year of membership and nontransferable and nonrefundable. | Residential Resouuus sis \$295, less a | arce, and el | igibility for the Affiliate of t<br>member discount, and mu | he Year Award at<br>ust be paid initiall   | iter membership for  |  |
| Signature of Applicant:  |  |              |   | Date:  |                      |  |
| I understand that Affiliate membership in<br>my application must be accepted and app<br>tion contained herein is true and accurate   | roved by the NARP                      |              |   |  |                      |  |
| PAYMENT METHOD  ☐ Check enclosed in the amount of ☐ I authorize NARPM® to charge \$2   | f \$245.00 via Cho<br>245.00 to my: □  | eck #        | MC □ Discover □ AME   | Date:<br>X   |                      |  |
| Cardholder's Name:   |  |              |   | Phone:   |                      |  |
| Billing Address:   |  |              |   |  |                      |  |
| City/ST/Zip:   |  |              |   |  |                      |  |
| Cardholder's Signature:  |  |              |   |  |                      |  |
|  |  |              |   |  |                      |  |
| (This information will be shredded.) Card 7  | #                                      |              | Exp. D  | ate: S   | ec. Code:            |  |